# THE BUSINESS OF YOU

# HERESTOYOUL







# **EXPECT RESISTANCE**



# CONFIDENTIALITY



# QUESTIONS

## WHAT YOU WILL LEARN

- 2. REDEFINE CEO

**1. YOUR BUSINESS ARCHITECTURE 3. YOUR EXPANDED VISION** 4. YOUR IDENTITY | YOU 2.0 5. YOUR GAME CHANGING QUESTION 6. YOUR GREATEST IMPACT GOALS 7. YOUR CEO SCHEDULE

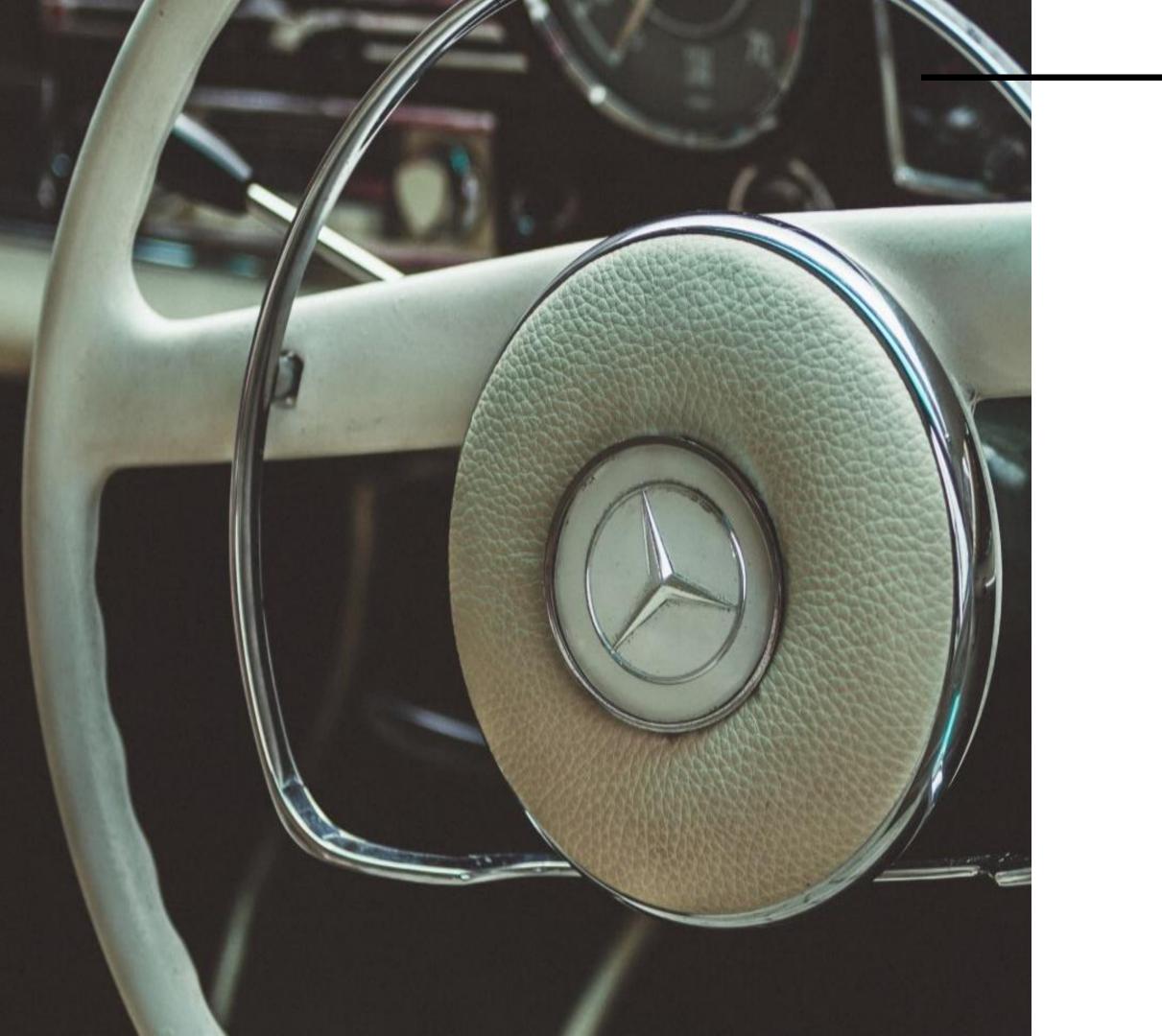


Z Π 5 Ζ  $\cap$  $\mathbf{Z}$ 

# YOU ARE THE DRIVING FORCE BEHIND YOUR BUSINESS & LIFE

You are **NOT** your business. Your business is the vehicle that you use to share your gifts with the world

Ζ Ζ <u>Г</u> О  $\mathbf{Z}$ 



## **REDEFINE CEO**

### CENTERED

### **EMPOWERED**

### **OPEN**



# **EXPANDING POSSIBILITY**

### lacksquare

ullet

- business
- I deeply appreciate my new admin ulletassistant and bookkeeper
- My program is thriving with 40 active  $\bullet$ clients
  - I spend 80% of my time working with clients and developing new content
- I work 4 days a week with ample time • with my children
- I love my new studio space ullet
- I am grateful for my two annual lacksquarevacations

## YOUR EXPANDED VISION

### As of December 31, 2024...

I have generated \$200,000 in my

## GIRLS

# **YOUR IDENTITY:** YOU 2.0



## YOU 2.0

- 1.
- 2.
- 3.
- 4.
- 5.
- 6.
- 7.
- 8.
- 9.

How does this person feel? What do they believe? How do they value their time? What do they do in their day? What are their daily CEO habits? What are their boundaries like? How do they make decisions? What have they let go of? What have they stopped doing? 10. How do they spend their money? 11. How do they manage their team? 12. What parts of their life are organized? 13. What do they do on the weekends? 14. What do you respect about them?

15. What shoes do they wear?

The fastest, most powerful route to building that business and life of your dreams is to **BE**come that elevated person and take action AS IF your vision has already come to fruition.

Ζ  $\mathbf{Z}$ <u>Г</u>

If you want to run a million dollar business then you would show up, manage, make decisions and take actions like a million dollar business owner.

Ζ Ζ  $\overline{\phantom{a}}$ 

If you want to experience your body like an athlete or yogi then you start taking action AS IF you are one.

T Z Π Ζ Г О Ζ

If you want to be a published author then you would spend your time writing that book.

T Z Π  $\bigcirc$ Ζ <u>Г</u> О Ζ



# YOUR PERSONAL GAME-CHANGING QUESTION



## YOUR GAME-CHANGING QUESTION

What would the elevated version of myself do?

What decision and action would Leah 2.0/5.0 make?

What would a centered, empowered and open million dollar business owner do?

Avatar: How would "Andy" feel, what decision would he make and what actions would he take?

T Z Π Π  $\bigcirc$ Ζ  $\overline{\phantom{a}}$ 

## EXAMPLES

- Would Andy make this decision?
- How would Sandy 5.0 respond to this?
- Is this a story that Andy would believe about money?
- Would Sandy 5.0 be scrolling on social media at midnight?
  - Is Andy ready to hire an assistant?
  - Would Sandy 5.0 be spending her time on this?
  - What goals would Andy set and believe are possible?
    - Would Sandy 5.0 say YES to that interview?

Ζ С С 0 Ζ Ζ

## YOUR GAME-CHANGING QUESTION

What would the elevated version of myself do?

What decision and action would Leah 2.0/5.0 make?

What would a centered, empowered and open million dollar business owner do?

Avatar: How would "Andy" feel, what decision would he make and what actions would he take?

T Z Π Π  $\bigcirc$ Ζ  $\overline{\phantom{a}}$ 



# GOALS



# GREATEST INPAGEGOALS



Great success comes when we do a few things really well!

T Π Π  $\cap$ Ζ Г О Ζ

## Get clear on the "WHAT" and KNOW YOU WILL FIGURE OUT THE "HOW"! (and sometimes if figures itself out)

T Ζ  $\frac{1}{2}$ Ζ

# **YOUR GEO SCHEDULE**



## "Take care of the minutes and the hours" will take care of themselves." - Lord Chesterfield

T Z Π  $\bigcirc$ Ζ  $\frac{1}{2}$ Ζ



Ζ Π Π Ζ Ζ

## YOUR CEO SCHEDULE

1. doing?

of?

### What are YOU 2.0 going to stop

### 2. What are YOU 2.0 going to let go

### 3. What are YOU 2.0 daily nonnegotiable priorities?

### 4. How does YOU 2.0 start their day?

### 5. How does YOU 2.0 end their day?

TRANSFORMATION HAPPENS IN THE MOMENT BY MOMENT DECISIONS YOU MAKE AND ACTIONS YOU TAKE WHICH BRINGS YOU CLOSER TO THE EXPERIENCE YOU SO DEEPLY CRAVE AND THE RESULTS YOU WANT OR IT TAKES YOU FURTHER AWAY.

# INTEGRATION & YOUR NEXT STEPS

3. Post your Game Changing Question where you can see it all the time and use it.

4. Prioritize your Greatest Impact Goals

5. Craft you CEO Schedule through the lens of YOU 2.0.

1. Revisit your expanded vision

2. Revisit / reread your description of YOU 2.0 on a daily or weekly basis.



Z Π 5 Ζ  $\cap$  $\mathbf{Z}$ 



## www.leahgoard.com/ free-training

# THE DDA BUSINESS ACADEMY





### WORKBOOKS, TEMPLATES & CHECKLISTS



### THE DDA PLANNER & BUSINESS PLAYBOOK

 $\mathbf{Z}$ 

## THE Experience

- The Archite Training
- Live Workshops, Coaching Calls & Implementation Sessions
- Road Mapping Sessions & Planning Retreats
- Personalize to Leah
- Private Community & Network
- Bonus: Strategic Launch Call

• The Architecture of your Business Core

Personalized Feedback / Direct access

### WHAT MAKES THE DDA BUSINESS ACADEMY DIFFERENT

First, you're going to learn to *become the CEO* who is living that expanded vision.

Next, you're going to receive *the blueprint* to strategically design the ecosystem of your thriving business.

Finally, you're going to be part of a powerful container with a massive amount of support so you keep showing up and transform the way you work and live.

Ζ  $\bigcirc$  $\mathbf{Z}$  Joining The DDA Business Academy is the best decision I have made and I would not be where I am today without it. – Donna Hall, Executive Career Coach

The DDA Business Academy has transformed how I work in the world. This is the game-changer you are looking for. – Cindy Stockdale

I'm exceeding my financial goals and I am excited every day to go to work. The DDA Business Academy shifts you to a place of success. – Lorraine Caple, CEO Tapestry Gardens

**The DDA Business Academy is a life changing curriculum**. - Krystin Clark, Best Selling Author

**The DDA Business Academy has been a game-changer.** In less than a year, I re-branded and launched my new website online program with huge success. - Stephanie Wood EFT Specialist and Master Trainer

After only six months working with Leah – the results are significant. My business almost doubled! - Tanya Droege, CEO, Sealuxe

*This year I am on track to earning triple my revenue from previous years.* The best part – I have not sacrificed my health, time with family or for myself. – Lisa Cytrynbaum, Speech-Language Therapist

After years of waiting, I successfully launched and filled my online program and reached my revenue goals! - Terri Cramb, T Fit



# QUESTIONS & FEEDBACK

leah@leahgoard.com

# THANK YOU

